

2022-23 MISSISSAGUA – GOLD LAKE COTTAGERS' ROAD GROUP ANNUAL GENERAL MEETING

MEETING PROTOCOL (AUG 4, 2019 BY-LAWS)

- Annual General Meeting is being conducted in compliance with the Aug 4, 2019 Mississagua – Gold Lake Cottagers' Road Group Bylaws and the Ontario Not-for-Profit Act (ONCA) 2010
- The following protocols were followed for the 2023 AGM
 - 1. Notice: Initial notice sent out via mailchimp July 13, 2023 (minimum of 21-day notice requirement)
 - 2. AGM Agenda posted to website (<u>www.mglakeroadgroup.com</u>) Aug 06, 2023
 - 3. Minutes of the 2022 AGM posted to the website.
 - 4. Quorum has been reached for this meeting





AGENDA

- 1. Welcome and Chairperson's Remarks
- Current Board of Directors & Ratification of 2023-24 Board Nominees
- 3. Member Survey Results
- 4. Road Supervisor's Report
- 5. Treasurer's Report 2022-23 Financials
- 6. Appointment of New Accountant
- 7. 2023-24 Road Fees with 3 Year Financial Forecast
- 8. Member Questions Discussed
- 9. Voting Procedures



HISTORY OF THE ROAD

- All the lots were subdivided in the 1950's
- All cottages were "Water Access Only" until 1992 when the road was constructed
- Immediate increase in the value of all real estate.
- Access is over a single bridge
- The Highway Traffic Act is not applicable to the road system
- The Municipality deems it to be a fire route
- This is an Unassumed Road



STATE OF THE ROAD

- This is a 30 year old gravel road that was built on logs, boulders, rock and mud
- Never planned or designed to take the volume of traffic and the size and weight of the vehicles
- Increasing volume in summer and winter cottagers, visitors, park access
 - Changing profile of the cottage owner
 - Larger cottages are being built that are used all year round
 - More visitors per cottage
 - AirBnBs
 - Construction / Contractors
 - Service Vehicles
 - Deliveries & Couriers



WORK OF THE BOARD

1. Member communication

- Website updates, website management
- Newsletters
- Road condition updates (twitter, website)

2. Administration

- Governance
- New member management

3. AGM preparation and execution

- 4. Vendor Management
- 5. Road Maintenance, upgrades
 - Summer Maintenance (grading, gravel, potholes)
 - Winter Maintenance (Plowing, sanding)

6. Financial Management

- Annual billing and collections (140 members)
- Banking and investments
- Forecasting and financial reporting



SUMMER & WINTER MAINTENANCE

SUMMER MAINTENANCE

- Al Mansell Contractor for 30 years
- Local operation
- Grader by the bridge
- 3 years of programmed gravel with sand fines.
- 6 annual gradings Planned
 - Spring is a difficult time
 - Thaw Freeze road
 - Potholes and bogs pits

WINTER ROAD OPERATIONS

- Wes Lake Contractor
- Local Operation
- Snow Plowing fixed contract with Wes Lake
 (3 years)
- Traffic volumes change the snow into a skating rink.
- Sanding we pay for spreading the sand -\$400 per load
- Municipality provides it "free"
- (nothing is free with a government)



NEW BRIDGE CONTRACT WITH THE MNRF

The Bridge

- Ministry of Natural Resources lease agreement
- 30 years
- Fee from \$226 per year to \$1,926 per year

The Road

- Land use permit
- No fee
- Must allow access to the general public



CURRENT 2022-2023 BOARD OF DIRECTORS

	Position	Cottage Location	Time Left on the Board
Don Bartley	Road Manager	Spur 6	2 years
Robert Brazzell	Governance	FR - 130	2 years
Ian Colquhoun	Secretary & Environment	Spur 7	2 years
Catherine Rice	Finance	FR - 130	l year
Warren Markwart	Chair	Spur 4	I year
Suzanne Vanderkaden	Communications & Nominations	FR - 130	l year
Steve Quinlan	Treasurer	Spur IA	0 years / 3 years
Robin Axon	Vice Chair & Finance	Spur 8	0 years
Joel Kruzich	Membership	Spur 7	0 years





NEW BOARD FOR 2023-24

	Position	Cottage Location	Time Left on the Board			
Don Bartley	Road Supervisor	Spur 6	2 years			
Robert Brazzell	Governance	FR - 130	2 years			
Ian Colquhoun	Secretary & Environment	Spur 7	2 years			
Suzanne Vanderkaden	Communications & Nominations	FR - 130	I year			
Warren Markwart	Chair	Spur 4	l year			
*Catherine Rice	Finance	FR - 130	l year			
*Steve Quinlan	Treasurer	Spur IA	3 years			
*Kick Vanluden	Finance	Spur 9	3 years			
*Dan Charlebois	Road Committee	Spur 8	3 years			

MOTION: The *nominees for the 2023-2024 board are to be ratified as presented.

ROAD SUPERVISOR'S REPORT

2022-23 IN REVIEW

- New gravel on the Spurs
 - First time in many years this has been done
- Culverts Repaired
 - Ongoing
- Overview of Summer and Winter Maintenance

PROJECTS FOR 2023-24

- Culvert replacement
 - Beaver flats between Spur 3 & 4.
 - Beaver point on FR 130 before the Spur 4 hill.
- Foliage Management Plan
 - Tree Trimming, Corners, Width
 - Planning early work for Fall
 - Talking to contractors balance environmental, cost scope and safety
- Guard rails
 - FR 130 hill at Spur 1A
- Signage
 - Unassumed Road
 - Traffic Management

MEMBER OPINION SURVEY RESPONSE RATE / WHY IMPORTANT

Response Rate:

- Fewer cottagers completed survey in 2023.
- Statistically considered a very strong response rate.

Why Important?

Consistent with 2022, year
 round access to your cottage
 number is #1 choice

Response Rate:

2023:

• As of July 29th, 62 responses or 44%

2022:

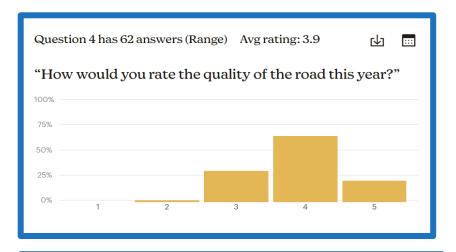
• At time of AGM, 93 responses or 66%

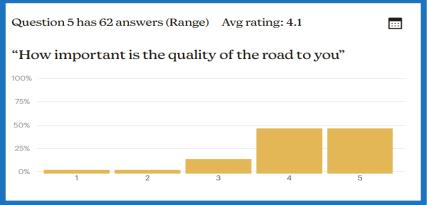




MEMBER OPINION SURVEY QUALITY OF THE ROAD

- Slight improvement compared to 2022 (3.8 to 3.9)
- Improved pothole management
- Additional graveling on spurs appreciated
- Urgent requirement for brush trimming especially on blind corners

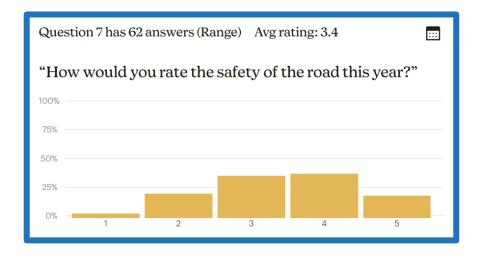


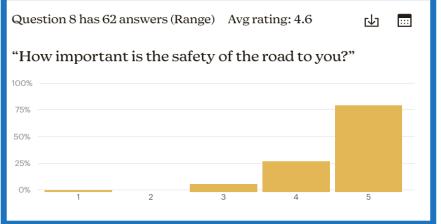




MEMBER OPINION SURVEY SAFETY OF THE ROAD

- Slight decrease compared to 2022 (3.6 to 3.4)
- Safety is of prime importance -68% of respondents rated safety as a 5/5
- Speed of drivers on the road everyone needs to slow down! (Consistent from 2022 survey)
- Blind Corners clear foliage/brush (significantly more comments in 2023 when compared to 2022)







MEMBER OPINION SURVEY COMMUNICATION

- Rating consistent with 2022 survey results (4.0)
- Positive feedback wrt Twitter





MEMBER OPINION SURVEY PRIORITIES / VALUE

Road Priorities:

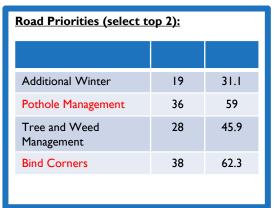
- Top 2 choices were:
 - Pothole Management
 - Blind Corners

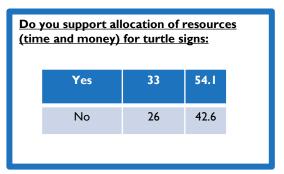
Allocation of Resources for Turtle **Signs:**

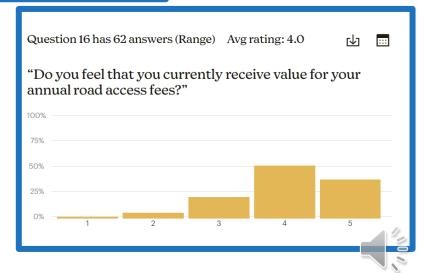
- Comments pertaining to cost effective solutions
- Some mentioned focusing on speed of drivers would address the issue

Value Received from Annual Fee:

Slight decrease from 2022 survey (4.1 to 4.0)







ATTENTION: NEW MGLCRG ACCOUNTANT



Mark Lahn, CA Professional Accountant, VP Finance

(20+ Years in leading finance position)

Replaced Dan Whatman during the 2022-23 season

- Same cost as Whatman
- Assuming more responsibilities (issuing cheques, etc)
- More responsive and reliable especially as it pertains to the timing of year end reporting



2022-23 TREASURER'S REPORT NOTICE TO READER

NOTICE TO READER

On the basis of information provided by management, I have compiled the balance sheet of Mississauga-Gold Lake Cottagers' Road Group as at May 31, 2023 and the income statement for the year then ended.

I have not performed an audit or a review engagement in respect of these financial statements and accordingly, I express no assurance thereon.

Readers are cautioned that these financial statements may not be appropriate for their purposes.

July 13, 2023

Harh Lul

Mark Lahn, CPA, CA

7 Haviland Drive, Scarborough, Ontario M1C 2T6

647-244-5339



TREASURER'S REPORT BALANCE SHEET

Mississauga-Gold Lake Cottagers' Road Group Balance Sheet

As at May 31

(Unaudited - internally prepared by management)

	2023	2022
Assets		
Current		
Bank	52,221	71,571
Term deposits	111,157	101,584
Accounts receivable	600	675
	163,978	173,830
Liabilities and Equity		
Accounts payable	-	226
Equity		
Equity	163,978	173,604
	163,978	173,830



TREASURER'S REPORT INCOME STATEMENT

Mississauga-Gold Lake Cottagers' Road Group Statement of Earnings

For the year ended May 31

(Unaudited - internally prepared by management)

	2023	2022	
Davience			
Revenue			
Road maintenance fees	84,235	80,550	
Capital fees	6,000	-	
Late fees	-	50	
Interest earned	878	488	
	91,113	81,088	
Expenses			
Bank charges and interest	102	177	
Insurance	2,411	2,340	
Membership	748	673	
Accounting fees	1,582	1,243	
Office	1,486	1,027	
Road upkeep	57,146	52,532	
Snow plowing	36,435	34,018	
Water lot lease	829	226	
	100,739	92,236	
Net income (loss)	(9,626)	(11,148)	
Equity, opening	173,604	184,752	
Equity, closing	163,978	173,604	



2022-2023 FINANCIAL HIGHLIGHTS

	ACTUAL 2021-2022		BUDGET 2022-2023			ACTUAL	
					2	2022-2023	%
	\$	575	\$	600	49	600	
Revenue - Fees/Interest	\$	81,088	\$	86,000	\$	91,113	5.9%
G&A (Bridge Lease, Insurance, Legal, etc)	\$	5,686	\$	7,586	\$	7,158	-5.6%
Winter Maintenance - Plowing/Sanding	\$	34,018	\$	35,729	\$	36,435	2.0%
Summer Maintenance - Gravel/Grading	\$	49,532	\$	50,000	\$	46,146	-7.7%
Road Improvement Expenses	\$	3,000	\$	15,000	\$	11,000	-26.7%
Total Operating Expenses	\$	92,236	\$	108,315	\$	100,739	-7.0%
Net Income	\$	(11,148)	\$	(22,315)	\$	(9,626)	-56.9%
*Operating Cash (End of Period)	\$	72,020	\$	49,705	\$	52,221	
Adjustment to Reserves	\$	-	\$	-	\$	9,572.00	
Reserves (End of Period)	\$	101,585	\$	101,585	\$	111,157	
TOTAL CASH PLUS RESERVES	\$	173,605	\$	151,290	\$	163,378	8.0%

More revenue from collection of unexpected capital fees.

Expenses up year over year but lower than budget

Net loss better than budgeted.

 Total cash down due to graveling program, but less than budgeted as noted due to capital fees.

GREEN – BETTER THAN BUDGET RED – WORSE THAN BUDGET



3 YEAR FINANCIAL FORECAST

	ORIG FORECAST 2023-2024		REVISED		CHANGE	FORECAST		FORECAST	
				2023-2024	%	2024- 2025		2025-2026	
	\$	625	\$	650 ⁻		\$	675	\$	700
Revenue - Fees/Interest	\$	89,500	\$	93,600	4.6%	\$	99,200	\$	102,800
G&A (Bridge Lease, Insurance, Legal, etc)	\$	7,814	\$	9,000	15.2%	\$	9,270	\$	9,548
Winter Maintenance - Plowing/Sanding	\$	36,801	\$	40,000	8.7%	\$	41,200	\$	42,436
Summer Maintenance - Gravel/Grading	\$	18,815	\$	25,000	32.9%	\$	50,000	\$	25,000
Road Improvement Expenses	\$	10,500	\$	15,000	42.9%	\$	15,000	\$	15,000
Total Operating Expenses	\$	73,930	\$	89,000	20.4%	\$	115,470	\$	91,984
Net Income	\$	15,570	\$	4,600	-70.5%	\$	(16,270)	\$	10,816
*Operating Cash (End of Period)	\$	66,212	\$	56,821	-14.2%	\$	40,551	\$	51,367
Adjustment to Reserves									
Reserves (End of Period)	\$	101,585	\$	111,157	9.4%	\$	111,157	\$	111,157
TOTAL CASH PLUS RESERVES	\$	167,797	\$	167,978	0.1%	\$	151,708	\$	162,524

Proposed Fee Increased to \$650

Expenses expected to increase significantly:

- Inflation (new contracts)
- New Bridge Lease
 - Brushing
 - Signs

Attempting to keep total cash balanced to maintain operating cash and reserves



FINANCIAL MOTIONS

MOTION: That the 2022-2023 financial statements be accepted and approved as presented.



MOTION: That the 2023-2024 Road Fee be set at \$650 as discussed in the previous slide.

MOTION: That Mark Lahn be appointed to review the financials for the 2023-2024 fiscal period.





MEMBER QUESTIONS FOR AGM:

- I. Why is the AGM been held via Zoom again this year?
- 2. Why did MGLCR Board not dispose of Abandoned Paddle Boat on the side of the road by Spur 6 split?
- 3. When is the Road Group planning to do the brush clearing on the road?
- 4. Why are Road Maintenance costs increasing?
- 5. Why did Office Costs increase and what is included in this category?



VOTING PROCEDURES



- Shortly after this meeting you will receive an email with a link.
- Only one vote per cottage will be eligible.
- The motions to be voted on were outlined in the presentation as:
 - I. Ratification of new director slate.
 - 2. Financial statements for last fiscal period
 - 3. Appointment of accountant for next year and
 - 4. Support of 2023-24 Road Fee of \$650.
- You must choose either; in favour, opposed or abstain for your vote to be eligible.
- Online voting will close at 5pm on August 18, 2023,





